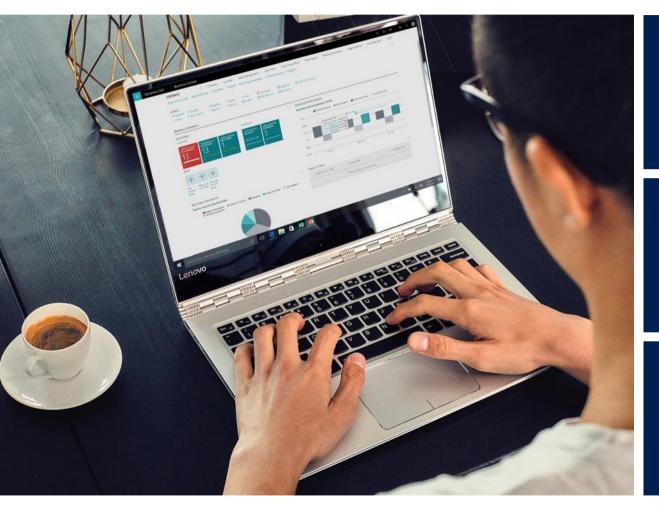




Microsoft Dynamics 365 Business Central





Connect your business



Make smarter decisions



Start and grow easily



Deploy a single, comprehensive solution

Automatically pull systems and processes together to manage financials, sales, service, and operations.

Connect with 3rd party applications like payroll, banking, CRM, or industry-specific systems.







Business Central







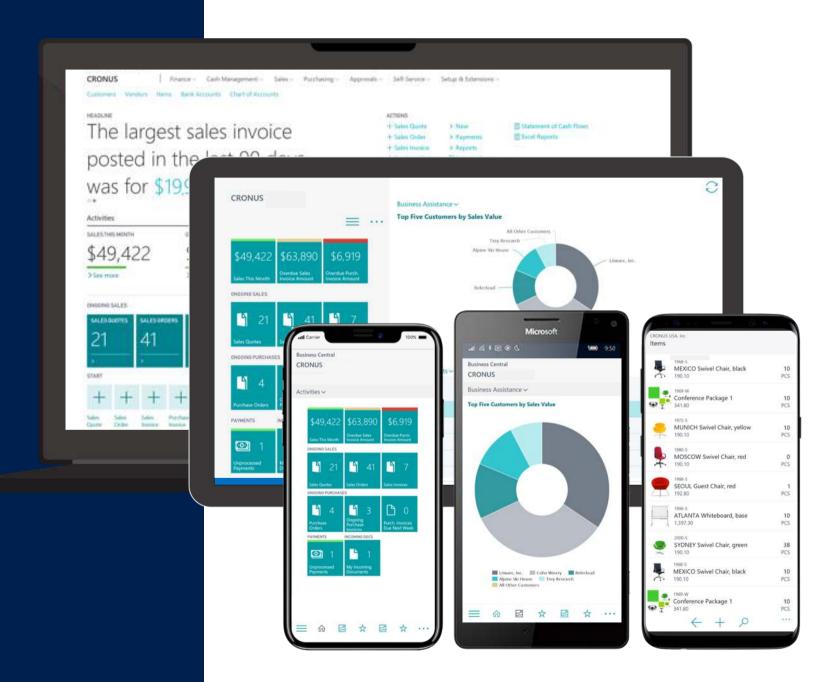
Microsoft Dynamics 365 Business Central Core Capabilities

Financial management	Account receivables/	Bank	Fixed asset	Month/Year
	payables	reconciliation	management	end closing
Sales & service management	Quote	Contact	Sales	Payment
	generation	management	invoicing	processing
Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
Reporting & analytics	Customer	Self-serve	Interactive	Built-in
	insights	reports	dashboards	intelligence

Work where your business takes you

Desktop, laptop, tablet, or phone you get the same powerful capabilities and rich functionality

Get one experience that's consistent and secure across Windows, iOS, and Android.

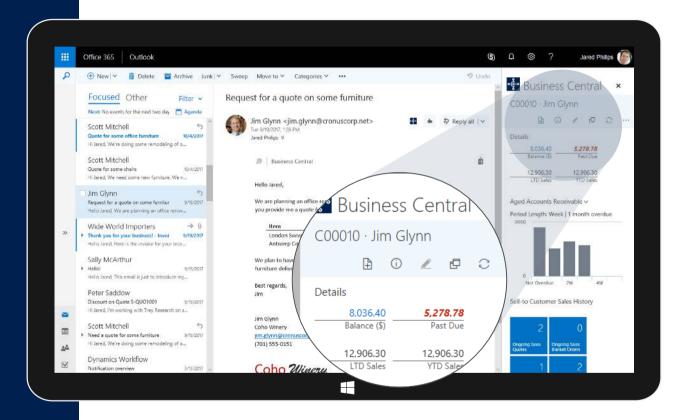


Manage quote to cash, all within Outlook

Create quotes, process orders, and submit invoices without leaving Outlook.

Access live data directly from Microsoft Excel to update items, sales orders, and purchase orders.

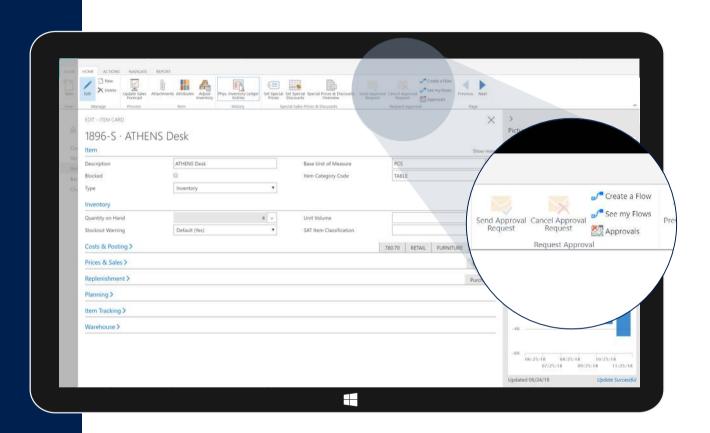
Customize outgoing documents such as quotes and invoices in Microsoft Word.



Automate and secure business processes

Streamline business processes with easy-to-create workflows. Track cash flow and secure purchasing, credit authorization, and vendor payment processes.

Ensure compliance with audit trails and enterprise-level security.





Get an end-to-end view of your business

Centralize data from finance, sales, service and operations to get an accurate view of your business.

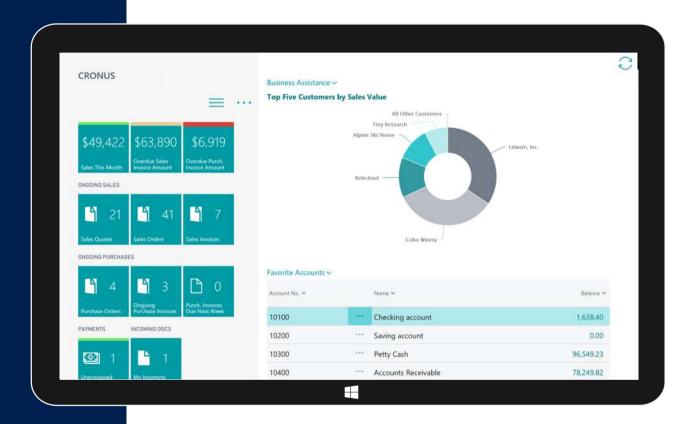
Real-time data updates help you spot trends, prevent issues, and deliver great customer experiences.



Sell smarter and improve customer service

Focus on the right opportunities and track ongoing sales performance using custom dashboards and multidimensional reports.

Gain a comprehensive overview of service tasks, workloads, and employee skills to effectively assign resources, accelerate case resolution and better serv. customers.

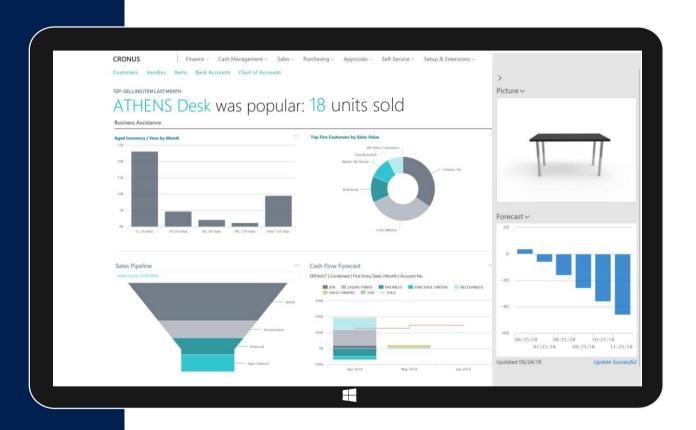


Guide employees to optimal outcomes

Predict when and what to replenish with built-in intelligence, sales forecasts and dynamically updated inventory levels.

Get recommendations on when to pay vendors to use vendor discounts or avoid overdue penalties.

Manage budgets and monitor progress with real-time data on available resources.

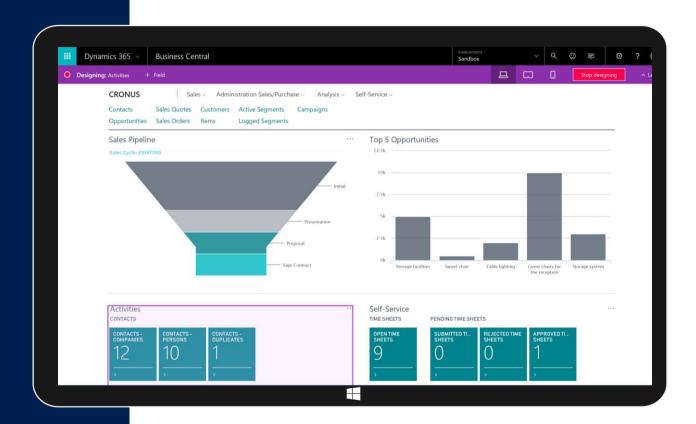




Tailor to your needs

Customize applications to support your unique business needs.

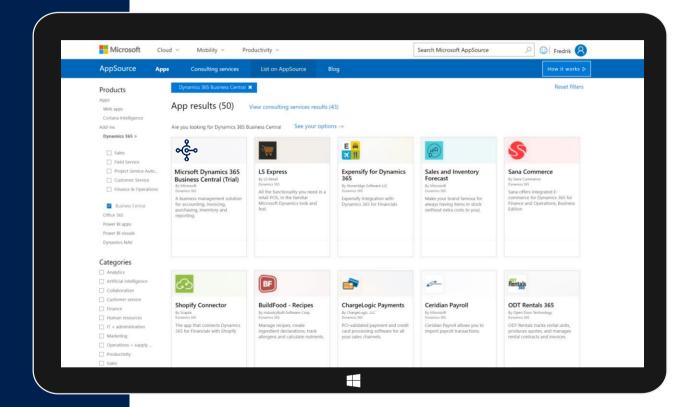
Rearrange fields, rename groups, and reposition elements using a simple drag-and-drop interface.



Add industry or business extensions

Extend Dynamics 365 Business Central to fit industry or business needs with integrated add-on apps.

Connect to data sources and services — Excel files, SharePoint lists and CRM records with Microsoft PowerApps.



Be ready for growth

Start with what you need and grow at your own pace to run your business securely in the trusted Microsoft cloud.

Easily manage growth using adaptable business applications, and a scalable database.

